



## PROFILE

WE SOURCE>INSPECT >DOCUMENT >CUSTOM CLEAR>DELIVER>INSTALL YOUR GOODS

**There is an amazing variety in all products and price is a pleasant surprise;**

BRAND ONE is part of a multifaceted corporate house that has, since 1989, established itself as a conglomerate of individual business entities with a strong presence in multi-modal International trade and transportation of goods worldwide.

BRAND ONE has a team of professionals, committed to excellence in services delivery based on which BRAND ONE has created for itself a large bank of satisfied customers across various segments like real estate developers, schools, universities, hospitals and high net worth individuals.

BRAND ONE's establishment as a business entity was to make the **process of sourcing from China** simple affordable, productive and reliable in terms of quality and durability of the products.





BRAND ONE provides a viable and commercially attractive preferred sourcing to our customers who wish to purchase goods of high quality and reasonable price through our knowledge of Chinese markets, culture and relationships with full guarantee of quality and customer delight.

#### MARKETS SERVED:

##### CORPORATE OFFICES, EDUCATIONAL INSTITUTIONS & HOTELS

Office furniture \* Conference rooms \* Work Stations \* Directors' Offices \* Soft furnishings \* Flooring \* Sanitary ware \* Art and artefacts \* Lights and Fixtures\* Cafeteria Furniture \* Kitchen equipment and appliances \* Lobby furniture \* Hotel room furniture \* Restaurant furniture \* Crockery and cutlery \* Class room furniture \* Auditorium Furniture \* Kinder garden furniture and toys \* Indoor and outdoor playing fields \*

##### DEVELOPERS' & BUILDERS' SERVICE APARTMENTS AND INDIVIDUALS

Home Furniture \* Kitchens \* Wardrobes \* Lights \* Chandeliers \* Curtains \* Bed Linen \* Mattresses \* Artefacts \* Paintings \* Sanitary ware \* Tiles \* Wooden flooring \* Doors \*

##### HOSPITALS & PROFESSIONAL COLLEGES

Medical Equipment \* Hospital Furniture \* Surgical Equipment \* Dental Equipment \*

##### RETAILERS & WHOLE SELLERS

Garments \* Shoes \* Purses \* Travel Bags \* Furniture Hardware \* Doors \* Locks \* Electronic security equipment \* Electronic Goods \* Fancy Lights and Fixtures.

##### INDUSTRIES

Machinery \* Equipment \* Fork Lifts \* Tools \*

Our comprehensive services portfolio ensures that our customers have an easy transition, from product sourcing to delivery and installation at the best value for time and money

#### **SERVICES PROVIDED BY BRAND ONE IN INDIA**

We have an exhaustive database of suppliers in China and a huge selection of photographs, in various product categories, to help our customers pick products of their choice based on which we can provide estimates of the landed cost at their door step.

Alternatively we can facilitate their visit to China for a **“Shopping Experience of a lifetime”**.

1. We have trained, bilingual staff to assist our customers in pre visit planning which includes appointments, hotel bookings, airport transfers and any other services required in China.
2. We will provide invitation letters to facilitate their China Business VISA. Once in China our China office takes over and provides [a bouquet of](#) comprehensive services.
3. After the goods reach India, we take care of the documentation and provide custom clearance and inland transportation to the customers' doorstep.
4. Our teams are well trained and after the goods reach the destination we take care of the installation of the products.
5. **We provide international warranty support for the goods sourced by us.**
6. As part of comprehensive services, we also offer annual maintenance contracts for goods sourced through us. We can provide warehousing facility at our ware house if the customer requires partial deliveries on multiple dates or in multiple locations.



BRAND ONE provides inbound ocean and air freight services to any desired port in India.



**Internationally we can provide the same support in the following countries:**



Alexandria Antwerp Ashdod Bangkok Barcelona Beijing Colombo Copenhagen Dar-e-salam Dubai Durban Foshan Genova Gothenburg Guangzhou Hamburg Hong Kong Istanbul Jakarta Karachi Le-harve Los Angeles Mombasa Montreal New York Pireaus Port Klang Pusan Rotterdam Shanghai Singapore Toronto

### **SERVICES PROVIDED BY BRAND ONE IN CHINA**

BRAND ONE offers a spectrum of services in **product sourcing from China**. Our personalized services are custom-made to suit the need and preferences of our customers, which range from guiding our clients through the entire process of **China sourcing** from product identification through production, inspection and delivery to your doorstep.

1. **24 x 7 China Helpline** number with multilingual staff.
2. Airport- Pick up and drop.
3. Hotel reservations at 40% to 50% of the rack rate.
4. A car and multilingual staff deputed for you to guide you through your trip.
5. **Analyze and review:** Prior to the customer' arrival in China, our team will analyze the requirements, locate, shortlist the suppliers and prepare a daily visit plan.
6. **Negotiate:** Over the years we have abundant data on discounts that have been given by suppliers and will share this data with the customer to help negotiate better prices.
7. **Monitoring and Inspection:** Customers can benefit in saving travel costs to China as we handle the monitoring and inspection of manufacturing at various stages of production either by BRAND ONE or any other agency of your choice.
8. **Final inspection & Consolidation:** We will do the final inspection, consolidation and warehousing of the goods prior to dispatch.
9. **Documentation and Dispatch:** We will load the goods, complete all documentation, ensure custom clearance and dispatch them to the desired destination.